

The AVTECH logo is displayed in a light blue, sans-serif font. The 'A' is stylized with three vertical lines to its left. The entire logo is centered within a light blue circular area.

AVTECH

2022 Conference

AVTECH Crop.

11, Nov. 2022

Presenter:
Lydia
Accounting Manager



Agenda

- 14:00~14:30 Registration
- 14:30~15:30 Presentation and Q&A



Table of Content

Section 1. Financial Information

Section 2. Current Business Strategy

Section 3. Conclusion

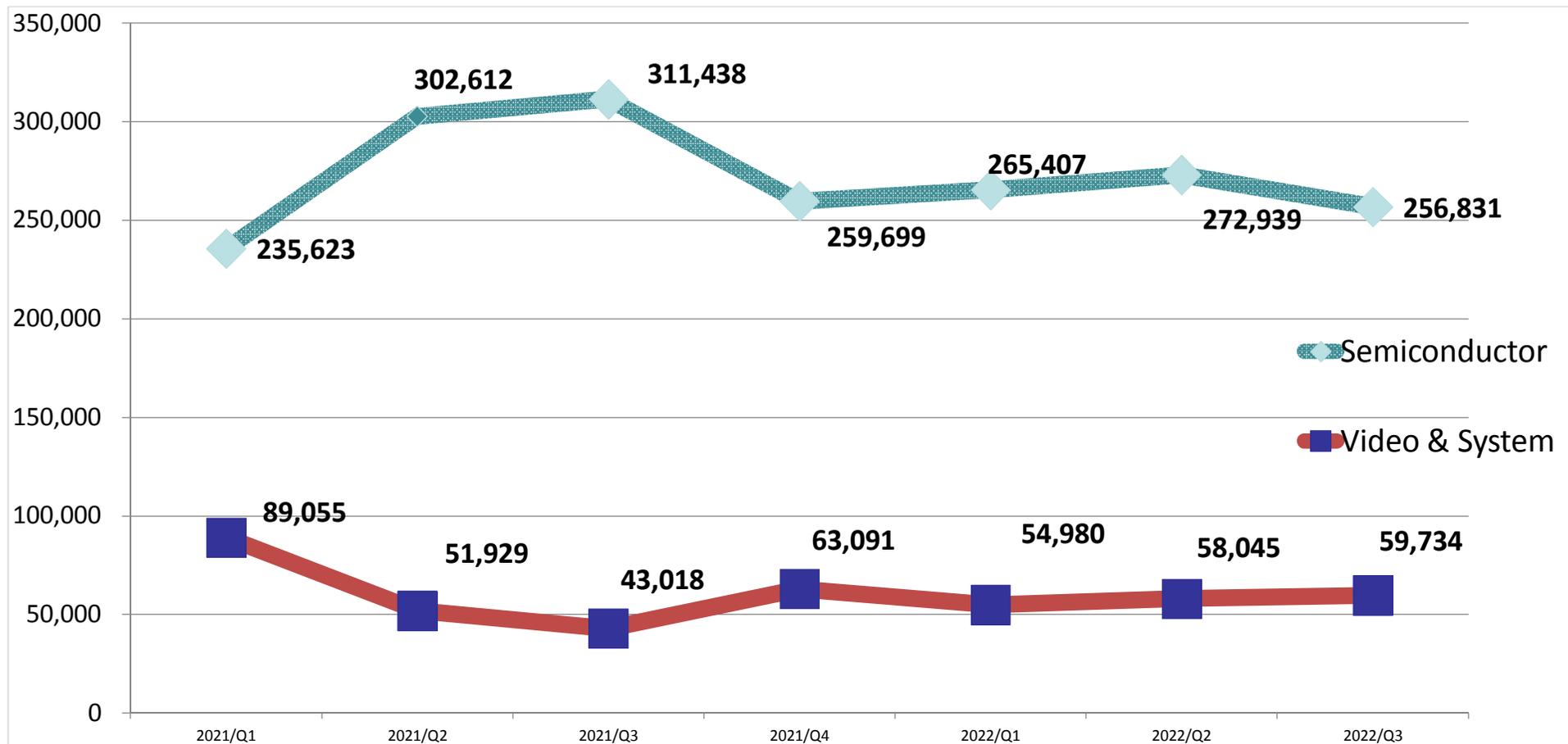


Financial Information



Quarterly Revenue by Business

Unit : Thousand NTD dollars





Consolidated Comprehensive Income Statement

Unit : Thousand NTD dollars

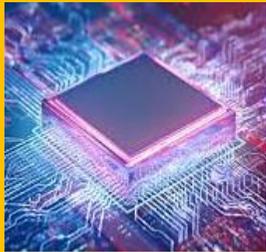
Item	2022Q1		2022Q2		2022Q3	
	AMT	YoY	AMT	YoY	AMT	YoY
Sales Revenue	320,387	-	330,984	-8%	316,565	-11%
Gross Profit	56,955	9%	59,689	6%	61,963	10%
Gross Profit Margin	18%	2%	18%	2%	20%	4%
Operating Expenses	50,221	1%	47,084	27%	57,609	30%
Net Operating Profit	6,734	159	12,605	-34%	4,354	-64%
Net Profit (Current)	25,768	258	32,326	282%	44,650	114%
EPS	0.26		0.36		0.53	



Current Business Strategy



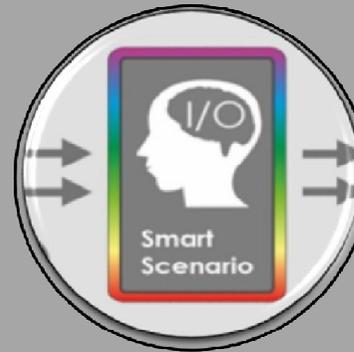
Business and Strategy:



Semiconductor
Acting
→ Keep and Stable



No China
Policy
Microchips
→ Series of products



Needs of
products by
trends
→ Wants



Cross-border
Application
Multi-
industries



- No China Policy: From no China Microchips to the demands for MIT products
 - China-United States Trade War: NDAA and export confined promote the needs of No China Made of the chips, the place of origin and the design.
 - Epidemic Zero Clearing: The lockdown policy in China which increases the requirement of MIT products.
 - Geographic Politics: Ukrainian-Russian War, the relationship between Taiwan and China causes the doubt of using China Made.
 - Information Safety: SkyEyes, SkyNet with high-tech of AI which push forward the demands of AI microchips and algorithm from the trusty sources.

100% Taiwan-Originated Brand

Expert of OEM / ODM for hardware, software and app in CCTV industry

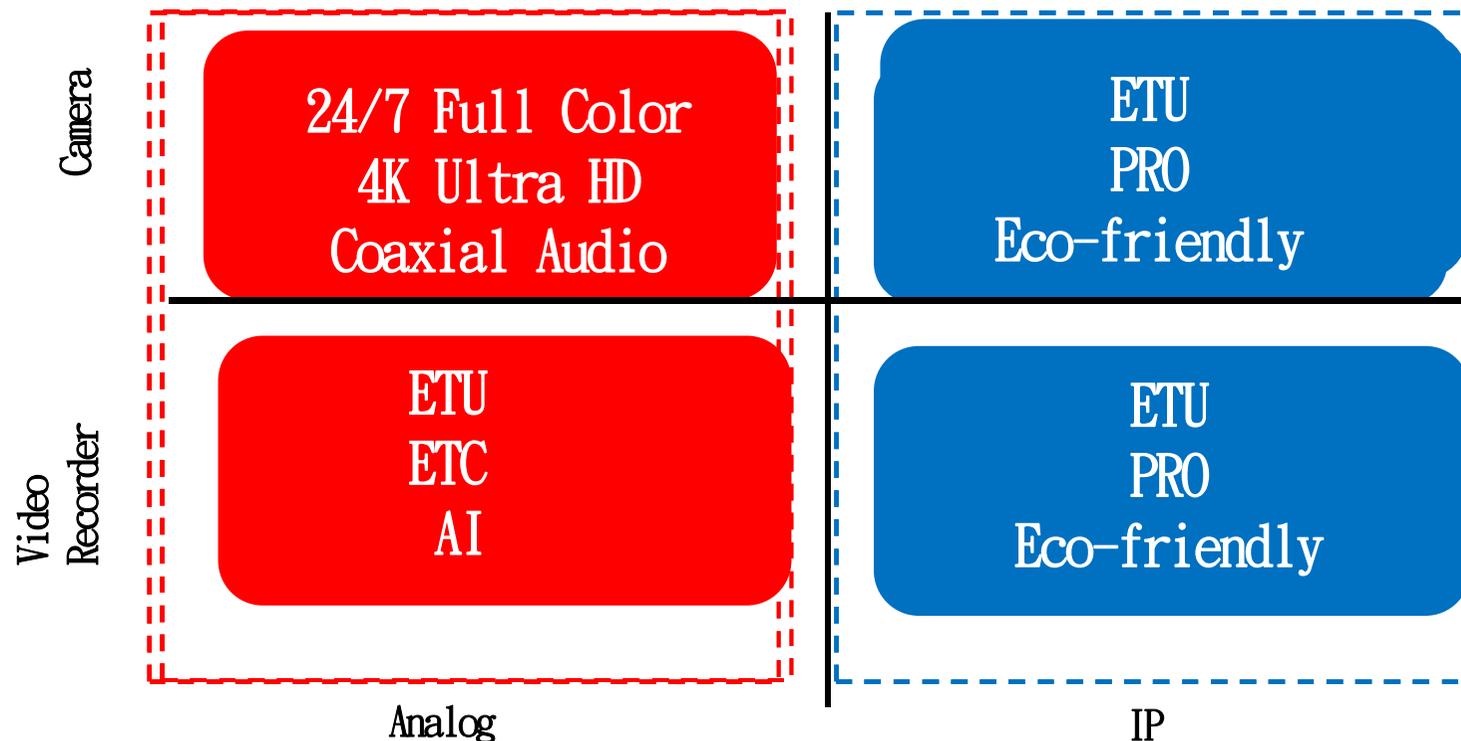
20 Years
M.I.T.





◆ MIT Products Deep Plowing– No China Policy Series Products

- Analog Series Products: 24/7 Full Color Series, 4K Ultra HD Series, Coaxial Audio Series, ETU Series, ETC Series, AI Series
- IP Series Products: Bifocal Full Color Series, 4K Ultra HD Series, AI Series, ETU Series, PRO Series, Eco-friendly Series





■ Products Develop: From Client needs to wants

- Good value in free market→No China Made
- Monitoring 24/7→Surveillance image with full color in day and night
- On the basis of motion events→AI precise detection
- 24 hours under surveillance→ Eco-friendly surveillance

NEEDS

- ✓ Good value
- ✓ 24/7 Monitor
- ✓ Event Inform
- ✓ Recording Constantly

WANTS

- ✓ No China Made
- ✓ Full Color in Day and Night
- ✓ AI Detection
- ✓ Eco-friendly



◆ Clients want to develop products follow by trends:

➤ No China Made



➤ AI precise detection



➤ Surveillance image with full color in day and night



➤ Eco-friendly Surveillance

power-saving mechanism





■ Cross-border Application- From transportation to multi-industries

- On the basis of AI image technology, provides license plate recognition and environment safety identification.
- Provide recording for ocean and continent based on videos handling techniques.



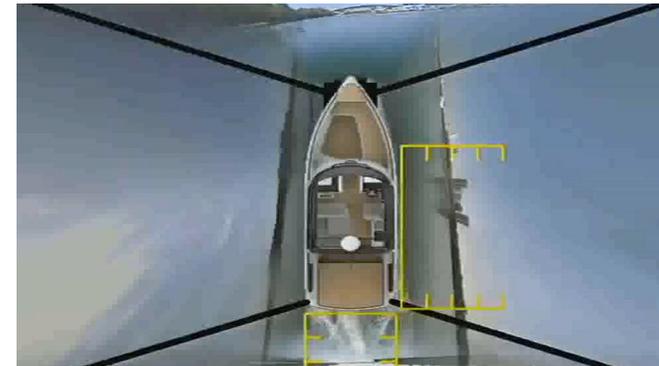


■ Cross-border Application- Intelligent City

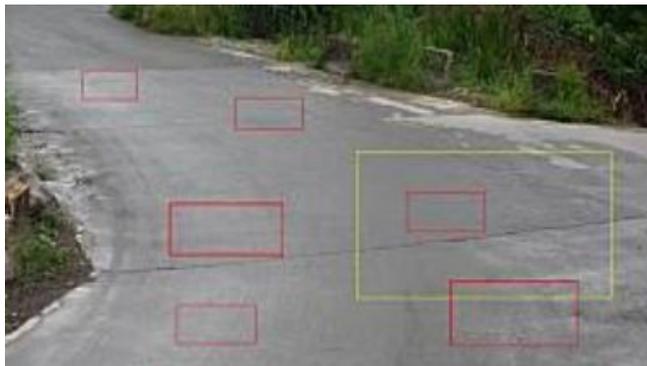
- AI license plate recognition on the land



- Surrounding surveillance on the Sea



- Environment safety AI identification



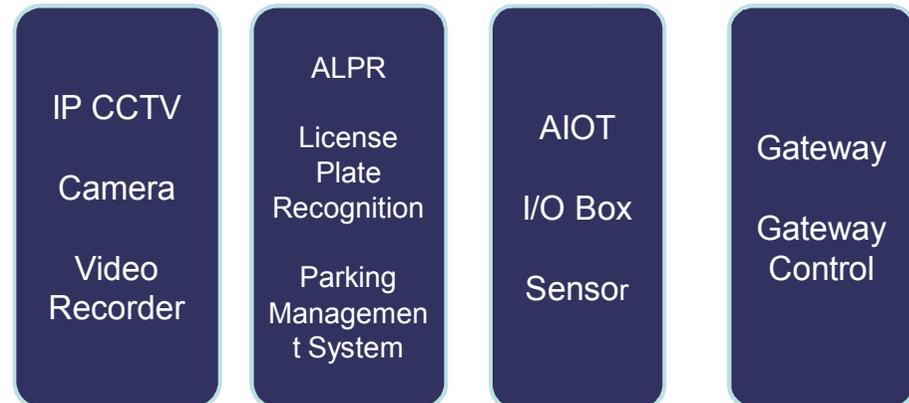
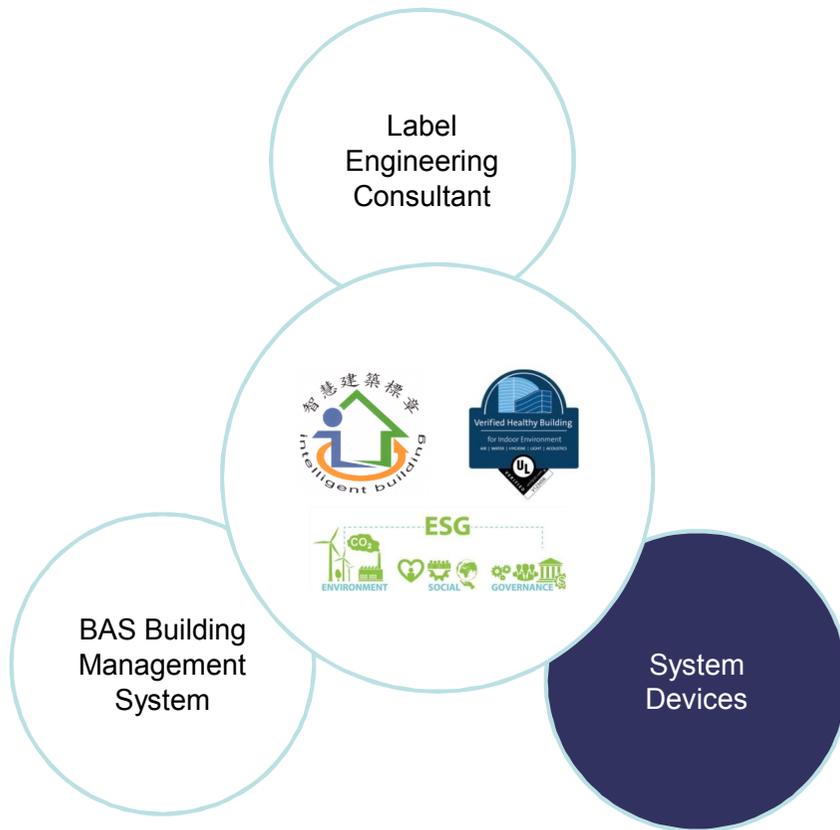
- Construction secure monitoring





■ Cross-border Application- Intelligent, Green Building

BAS Intelligent Building
-Intelligent Management System





■ Cross-border Application- Data Secure, Data Encryption



PasswordPocket





Conclusion



- Cross-border Application: Intelligent cities and buildings, and cipher machines.
- Image Techniques 、 Cloud Transmission 、 Data Encryption
- Clear the stock of semiconductor' s components, keep operate stably



Thanks!