

The AVTECH logo is displayed in white, bold, sans-serif capital letters. The 'A' is stylized with three slanted parallel lines to its left. The text is centered within a dark blue circular area.

AVTECH

2025 Conference

AVTECH Corp.

11, Nov. 2025

Presenter:

Lydia

Accounting Director



Agenda

15:30~16:00 Registration
16:00~17:00 Presentation &
Q&A



Table of Content

Section 1. Financial Information

Section 2. Business Direction

Section 3. Conclusion

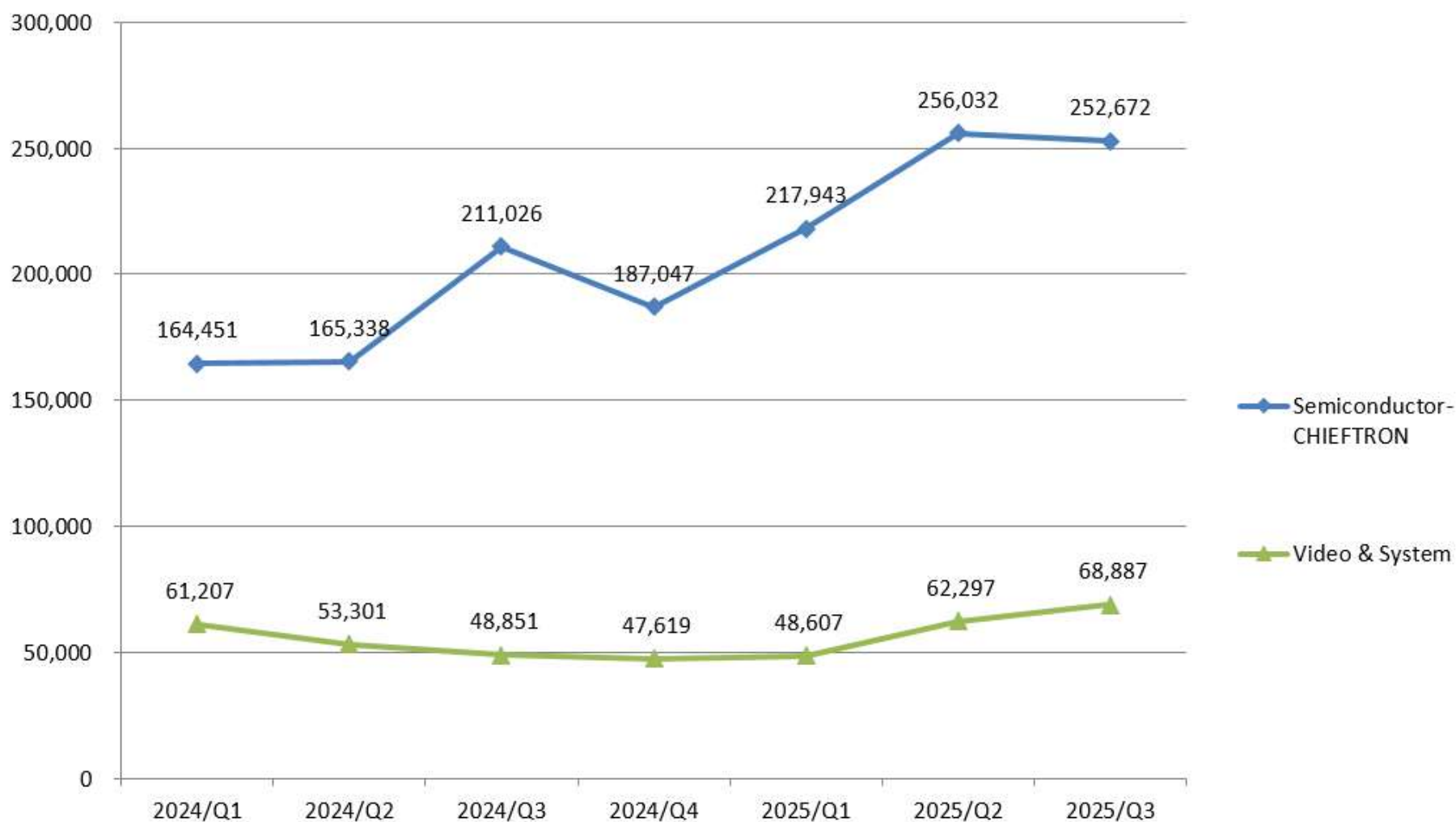


Financial Information



Quarterly Revenue by Business

Unit : Thousand NTD dollars

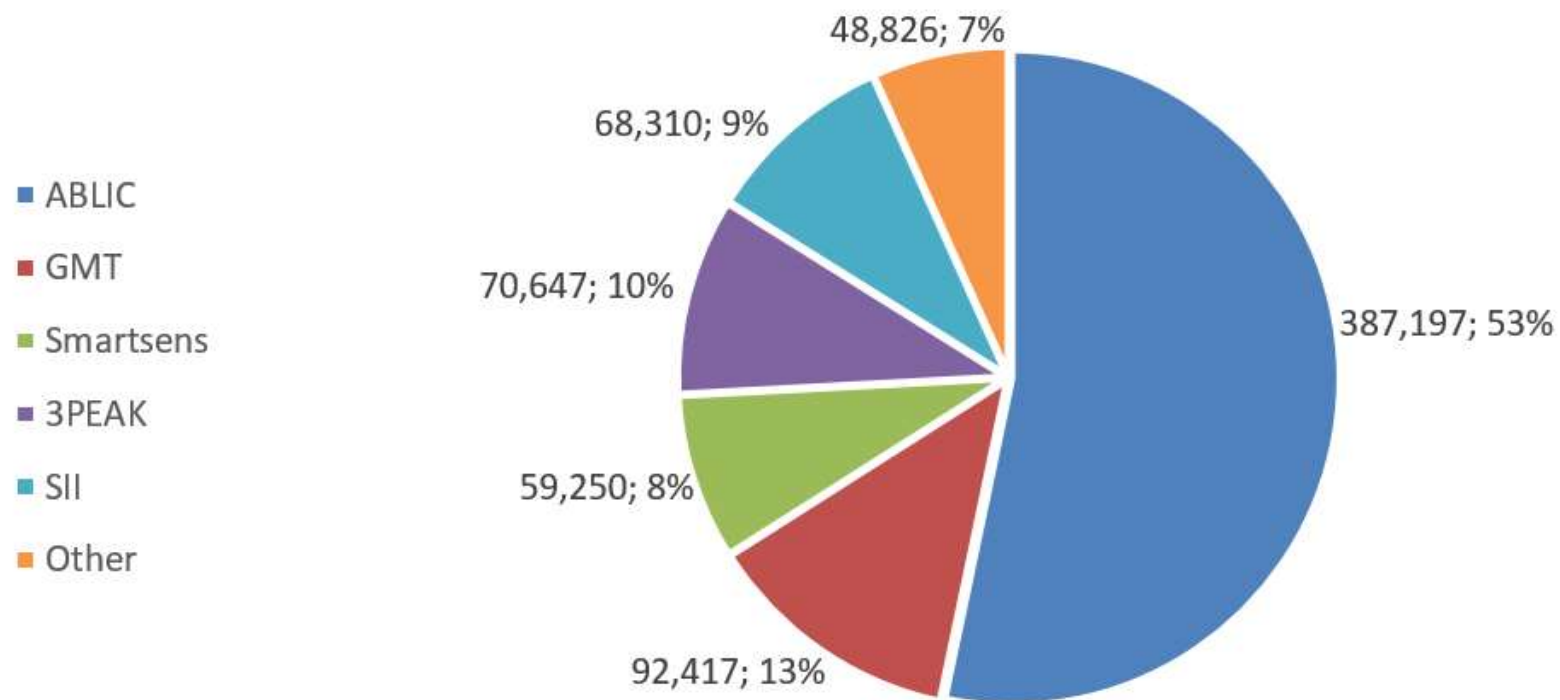




Semiconductor Revenue Distribution

Unit : Thousand NTD dollars

January to September 2025





Consolidated Comprehensive Income Statement

Unit : Thousand NTD dollars

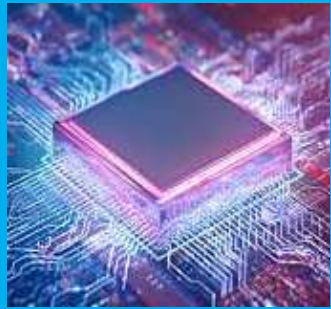
Item	2025Q1		2025Q2		2025Q3	
	AMT	YoY	AMT	YoY	AMT	YoY
Sales Revenue	266,550	18%	318,329	46%	321,559	24%
Gross Profit	50,682	28%	49,660	20%	55,630	23%
Gross Profit Margin	19%	2%	16%	-3%	17%	-1%
Operating Expenses	35,975	-8%	33,109	-15%	46,576	20%
Net Operating Profit	14,707	2841%	16,551	549%	9,054	40%
Net Profit	33,668	7%	-18,748	-159%	37,388	221%
EPS (NTD)	0.38		-0.23		0.42	



Business Direction



Business and Strategy :



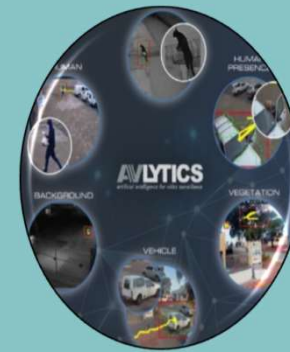
Semiconductor
Agent →
Focus on the
development
and demand of
the AI market



In-depth
development of
the political
dividend market
NDAA-compliant
origin → Trusted
products



Value product
development
Sell differentiation
→ sell Value



Industry
intelligent
applications
AI detection →
AI recognitio



- In-depth development of the political dividend market:
NDAA-compliant origin → trusted products
 - National security: Cybersecurity is a national security requirement, security control is one of the five major trust industries promoted by the Taiwanese government.
 - Information security: India STQC and Taiwan BSMI cybersecurity requirements make product trust a market entry necessity.
 - Trade protection: Tariff protection has become a key strategy in political negotiations, and product trust has expanded from brand to origin restrictions.
 - Origin Effect: origin determines tariffs and procurement standards; product procurement focusing on CP to focusing on producer background.





- ◆ In-depth development of the political dividend market: actively developing opportunities in the political dividend market
 - ISCW, US: International Security Conference & Exhibition - West , promotes products from NDAA/TAA-compliant producers with trusted backgrounds and no origin risk.
 - SECUTECH, Taiwan: Taiwan Security Expo, focused on chips — from R&D to manufacturing 100% made in Taiwan for national security.
 - 2025 Product Launch: Focusing on domestic NOVATEK chip solutions, promote the value of independent AI innovation and its applications.
 - DIGITIMES AVTECH showcase: Supporting the IDA security value-added transformation, the company is promoting dual-certified smart controllers.





- Value product development: From selling product differentiation to selling solution application value
 - Human and vehicle monitoring applications: safeguarding safety and the planet, with every surveillance investment delivering ESG value.
 - License plate recognition applications: from traditional devices to smart upgrades, making intelligent security monitoring both effective and affordable.
 - Face recognition applications: High-quality image integration, high application value, perfect visual presentation and remote control.
 - Dual-authentication applications: beyond monitoring, offering intelligent experiences, with one-click cloud synchronization for smart surveillance management.



Selling product differentiation

- ✓ Low barrier for single-product differences; easily copied
- ✓ Specification-only differences limit application value
- ✓ Market demand for unique products is uncertain
- ✓ High R&D and marketing costs for differentiated products
- ✓ Customization limits economies of scale

Selling application value

- ✓ Customers shift from buying products to buying results and benefits
- ✓ Selling application value moves away from single-product price wars
- ✓ Brands upgrade from equipment to solution experts
- ✓ Integrated applications have high barriers to entry and are not easily imitated
- ✓ Applications easily create success stories and positive word-of-mouth



◆ Value product development : unique features, few competitors, high value

- Hybrid video recording host for pedestrian and vehicle detection
- Face recognition hybrid video recording host



- License plate recognition network camera



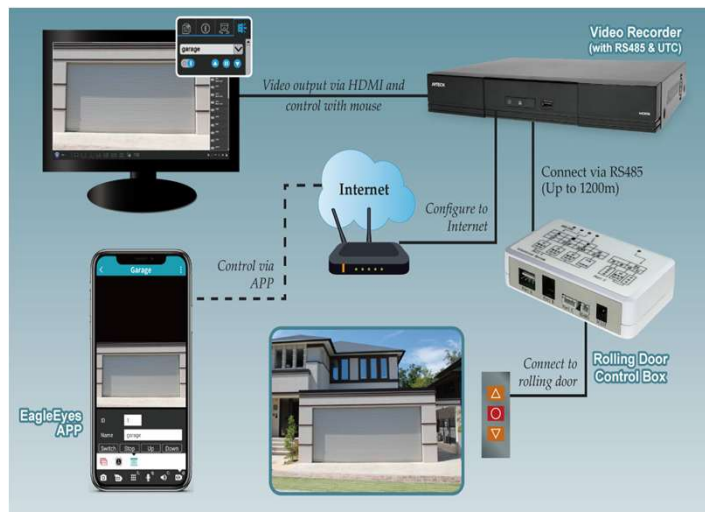
- Dual-Authentication Smart Monitoring Host





■ Industry intelligent applications: From AI detection to AI recognition solutions

- Centered on intelligent recognition technology integrating systems to deliver solutions for smart industry applications.
- Centered on FIDO zero-trust model technology, the company integrates security keys and system devices to meet both security and usability requirements.





■ Industry intelligent applications: AI recognition empowering industrial value applications

- License plate recognition for gate control applications



- Vehicle recognition seat occupancy notification applications



- Face recognition list notifications applications



- Two-factor authentication passwordless login applications





Conclusion



- High-value security solution — cybersecurity & Made in Taiwan.
- Driving AI growth through proactive semiconductor distribution.



Thanks!